

Credible Affordable Sustainability Canadian Academy of Engineering May 26, 2025

Agenda.

Purpose

 Increase engineer's effectiveness at credibly & affordably imbedding sustainability

Process

- Insights from Enviro-Stewards first 25 years & Sustainable Business Textbook
- Q&A

Payoff

- Sustainability proficient students
- Increased margin, smaller footprints & brand stewardship for their employers



Sustainable Business: Contents

Chapter 1: Introduction

Chapter 2: The Business Case for Sustainability

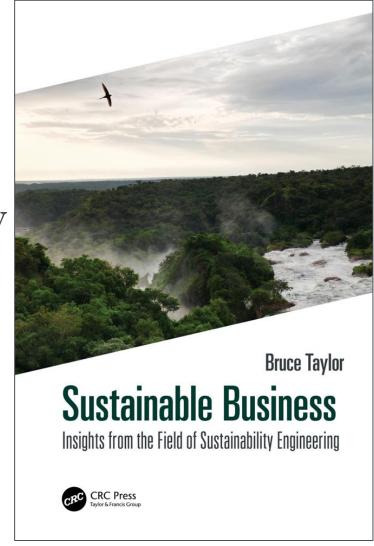
Chapter 3: Sustainability's Foundation

Chapter 4: Sustainability Skills Bootcamp

Chapter 5: Resource Conservation Skills

Chapter 6: Implementing Change

Chapter 7: The Power of Purpose



25 Case Studies:

Including the Safe Water Social Ventures (that receives 100% of textbook proceeds)



Why Should Sustainability be a Priority:



Investor Demand:

"We focus on sustainability not because we're environmentalists, but because we are capitalists and fiduciaries to our clients."

Employee Attraction & Retention:

eg. Enviro-Stewards has 90% less turnover than industry average

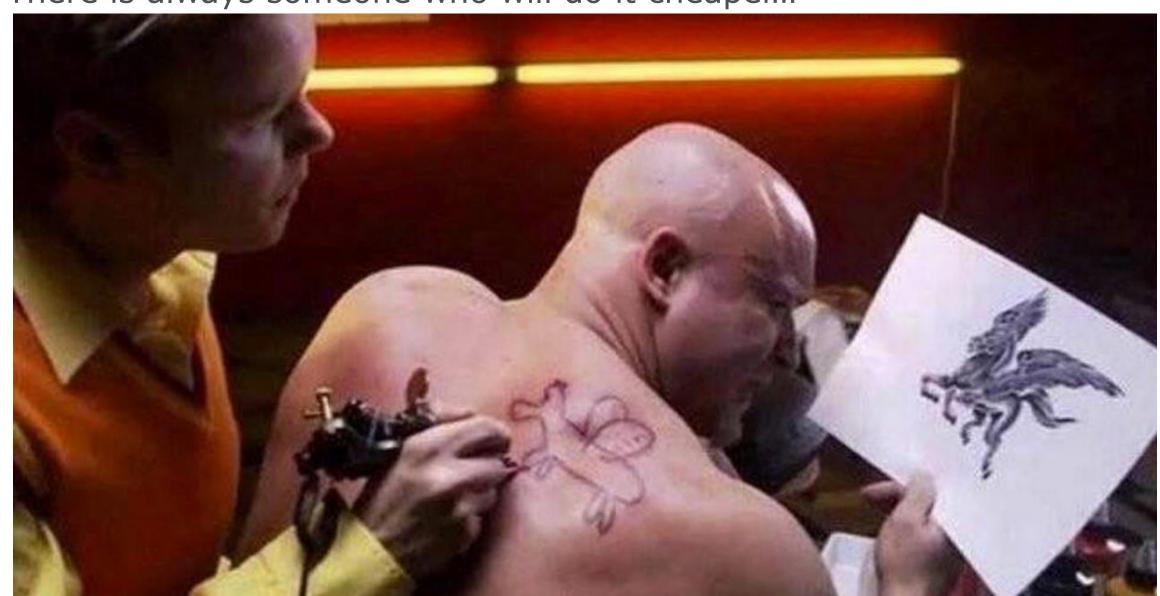
Brand Stewardship:

Nearly 90% of Gen X consumers said they would be willing to spend an extra 10% or more for sustainable products, compared to just 34% two years ago.



Myths: Procuring on lowest cost

There is always someone who will do it cheaper...





Case Study:

Southbrook Vineyards

- Already LEED gold certified
- Previous audit identified 5% savings with a 20-year payback
- Our assessment identified & implemented 40% savings with a 4-month payback
- One-third fewer solar panels required for remaining energy saved \$20,000/year of wine yield

"Don't use renewables to waste your energy more efficiently!"

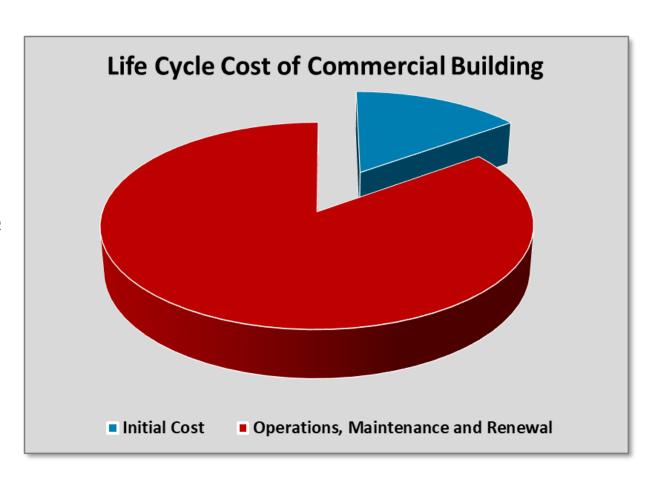




Myths: Selection based on Lowest Initial Cost

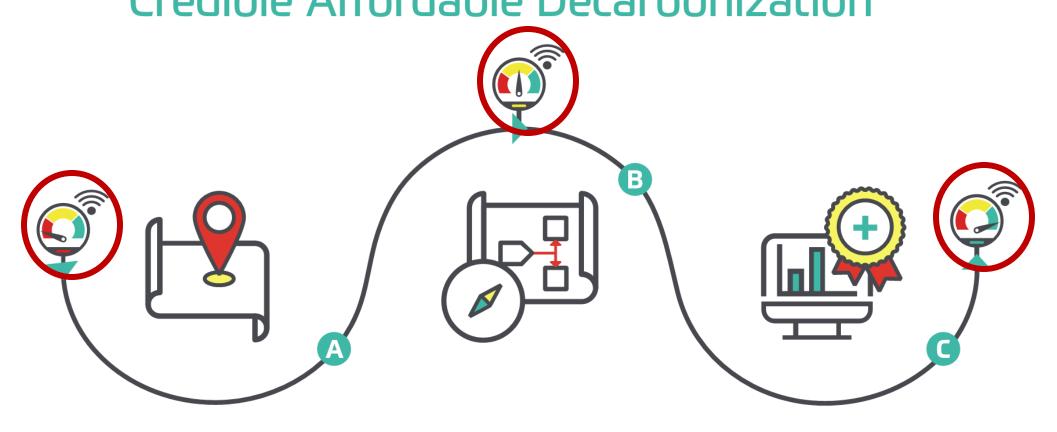
Design Build is simultaneously the cheapest and the most expensive way to build (depending on your time horizon)

- Minimize engineering (by building what has always been built)
- Minimize the capital cost to stay under a funding cap
- This consistently maximizes the life cycle cost (and carbon footprint)!





Stewwi (System to Track Energy, Water & Waste Improvements) Credible Affordable Decarbonization





Establish Starting points & targets

- Operations (Scope 1 & 2)
- Supply Chain (Scope 3)

B Conserve

- Implement quick wins & deep retrofits
- Decarbonize supply chain

G Replace

- Credibly replace remaining consumption/emissions
- Select SDG-rich project(s)



Identify Opportunities

Preventing root causes.



engineering change



- 1. Who are your champions?
- 2. What are your wastes?
- **3.** Why are your wastes generated?
- **4. Where** can they be improved?
- **5. When** should they be implemented?
- **6. How** can implementation be expedited?



Decarbonization:

Maple Leaf Foods.

- Enviro-Stewards completed energy, water, and pollution prevention assessments at 35 facilities
- MLF reports 572 of the 1,300+ projects identified have been implemented (saving over \$17 million to date)
- World's First Major Carbon Neutral Food Company (while generating a net increase in profitability)

Carbon Inventory

Total Emission Sources SCOPE 1 – 16% SCOPE 2 – 2% SCOPE 3 – 82% PURCHASED INGREDIENTS FOR MLF PRODUCT INTURAL CAS. FUEL INATURAL CAS. FUEL INATURAL CAS. FUEL INATURAL CAS. FUEL INTURAL CAS. FUEL INTURAL CAS. FUEL INTURAL CAS. FOR MLF PRODUCT INCREDIENTS FOR MLF PRODUCTION MATERIALS CO-MANUFACTURERS FOR AND FREIGHT (ROAD) WASTE CO-MANUFACTURERS FOR AND FREIGHT (ROAD) EMPLOYEE COMMUTING ANIMAL MANURE UPSTREAM EMISSIONS FROM FUEL AND ENERGY







MAPLE LEAF FOODS
World's First Major Carbon Neutral
Food Company

MAPLE LEAF FOODS & ENVIRO-STEWARDS

LEADING BRANDS ARE COMMITTING TO CARBON NEUTRALITY SOMETIME IN THE FUTURE, BUT WHY WAIT?

There is simply no more time to waste. The urgency of the climate crisis requires us to act now. That is why in 2019, Maple Leaf Foods became the first major food company in the world to become carbon neutral and is on a journey to become the most sustainable protein company on earth.

Even more impressive, they achieved carbon neutrality while generating a net increase in profitability.

HOW DID MAPLE LEAF FOODS BECOME CARBON NEUTRAL?

By aggressively avoiding and reducing its greenhouse gas emissions across its operations and supply chain and by investing in high-impact environmental projects across North America to offset the remaining, unavoidable emissions.

MLF's sustainability team retained Enviro-Stewards to find practical viable measures to reduce its environmental footprint at each of 35 MLF facilities across North America.

Thus far, the conservation measures have resulted in the following savings*:

- 1.77% absolute reduction in SBT Scope 1 & 2 GHG emissions
- 19.5% reduction in natural gas intensity
- · 25.9% reduction in electricity intensity
- · 21.6% reduction in water intensity, and
- 12.1% reduction in solid waste intensity (91.6% diversion rate)

All of the above savings have a payback period of one year on average!





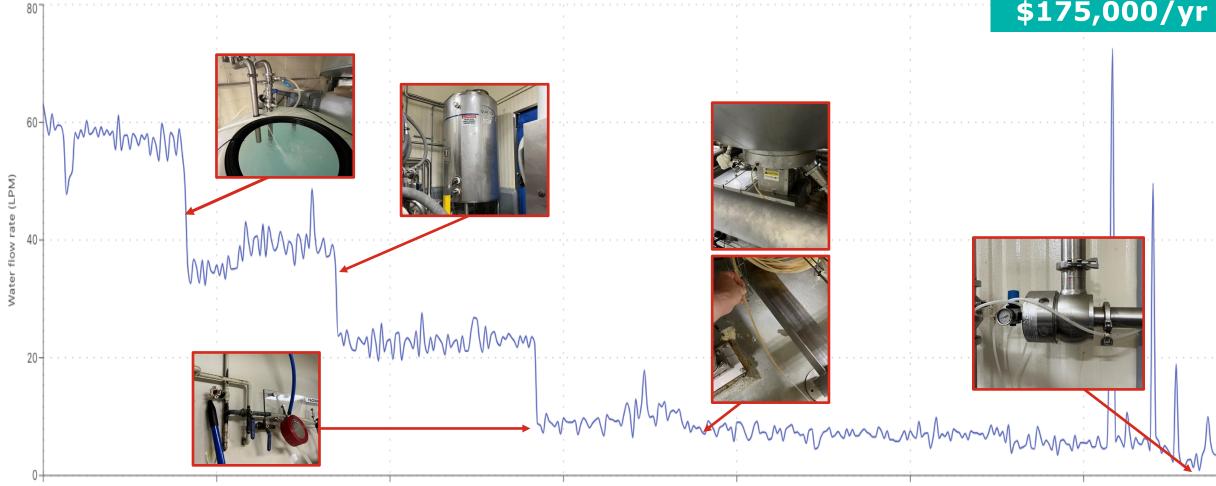
Utility Conservation:

Water conservation (Victoria day 2024) **Savings:**

32,000 m³/yr water

75,000 m³/yr gas



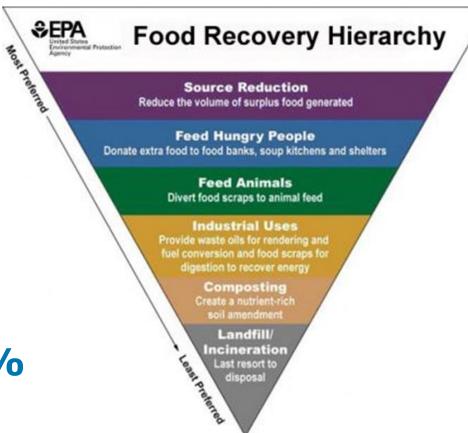


The Case for Food & Beverage Conservation:

- 1/3 of all food is presently wasted
- If it were a country, food loss would be the 3rd largest GHG emitter (after USA & China)
- 2nd largest potable water consumer (after food)
- \$1 trillion in lost value (according to UN FAO)

If Succeed in diverting even 100%

- 1/3 of all food will still be wasted
- If it were a country, food loss would remain the 3rd largest GHG emitter (after USA & China)
- 2nd largest potable water consumer (after eaten food)
- >90% of \$1 trillion in lost value











Integrated, Water, Energy & Product

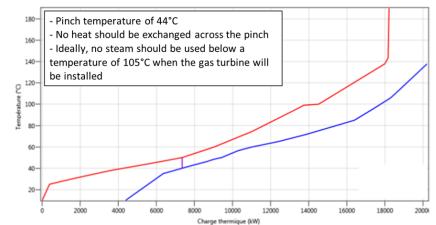
Process Integration (PI) Study:

- 3,233,000 kWh/yr (140 tonnes)
- 4,570,000 m3/yr of gas (8,700 tonnes)
- 123,000 m3 of water (6 tonnes)

\$1,645,000/yr with 2-year payback

Food Loss Prevention Study

- \$706,000/year food savings with 6-month payback (938 tonnes/yr)
- 4,000 tonnes/yr less (embedded) GHG!









Partner with a specific & inspiring project that you feel comfortable defending (rather than purchasing RECs on open market)



For example: Enviro-Stewards recommissioned solar panels on an orphanage in South Sudan (rather than our own roof in Ontario, Canada).

- South Sudan has twice the useful daylight of Ontario
- Orphanage's (diesel) grid was 10 times dirtier than Ontario's
- Money for diesel can be spent on food at the orphanage instead



Safe Water Social Ventures:

TEDx "Better than Charity", www.swsv.org

- Market Assessment & Business Planning
- Technical Training
- Business Training
- Sales Agent Trainer Training



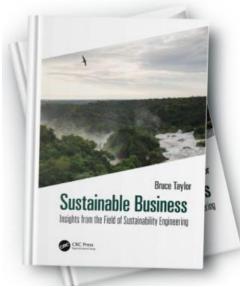






Purpose:

- Cup for Cup lunch
 May 30th 20025 at OSF
- EMC Green Skills
 Starts October 1, 2025
- Impact Film Festival November 20th, 2025







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