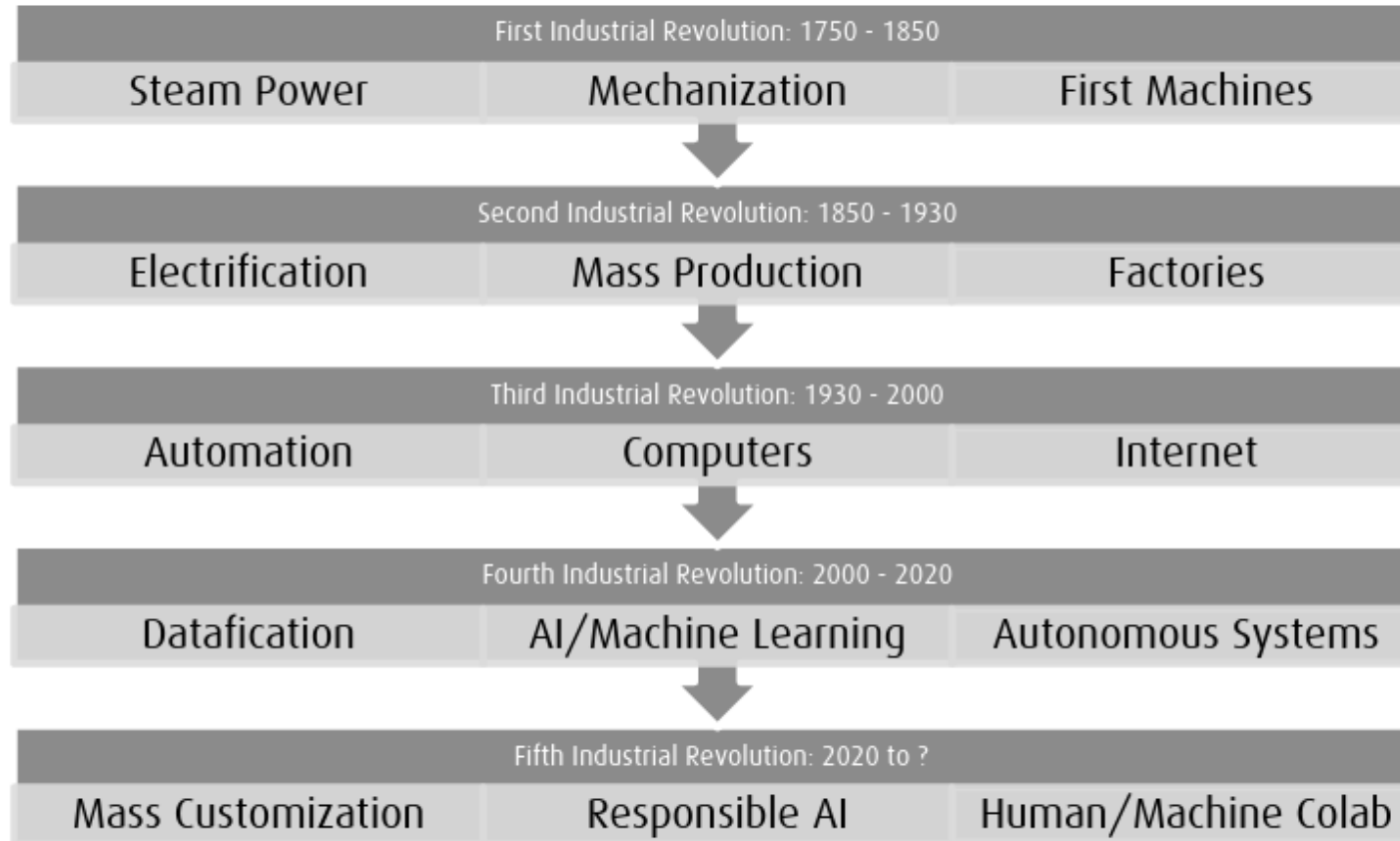


# CAE 2025 Conference Residential Energy Advances at the Grid Edge & Behind-the-Meter

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## Exhibit 3: Key Features of the Economy's Major Industrial Revolutions

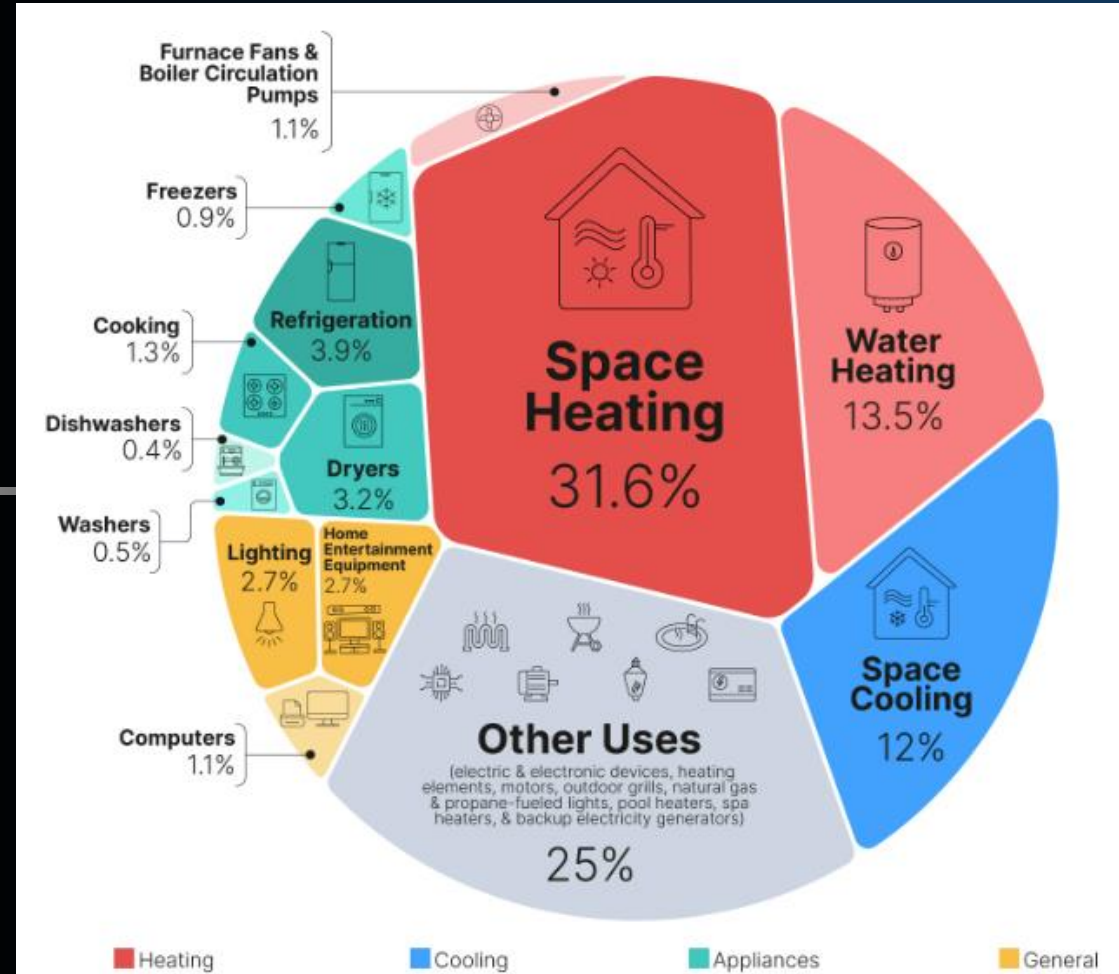


Source: BMO Capital Markets

Automation is associated with higher levels of efficiency and productivity, lower costs, higher return on investment, enhanced quality, greater flexibility and improved safety.

Combining automation with Gen AI to further drive efficiencies is at the bleeding edge of science and engineering.

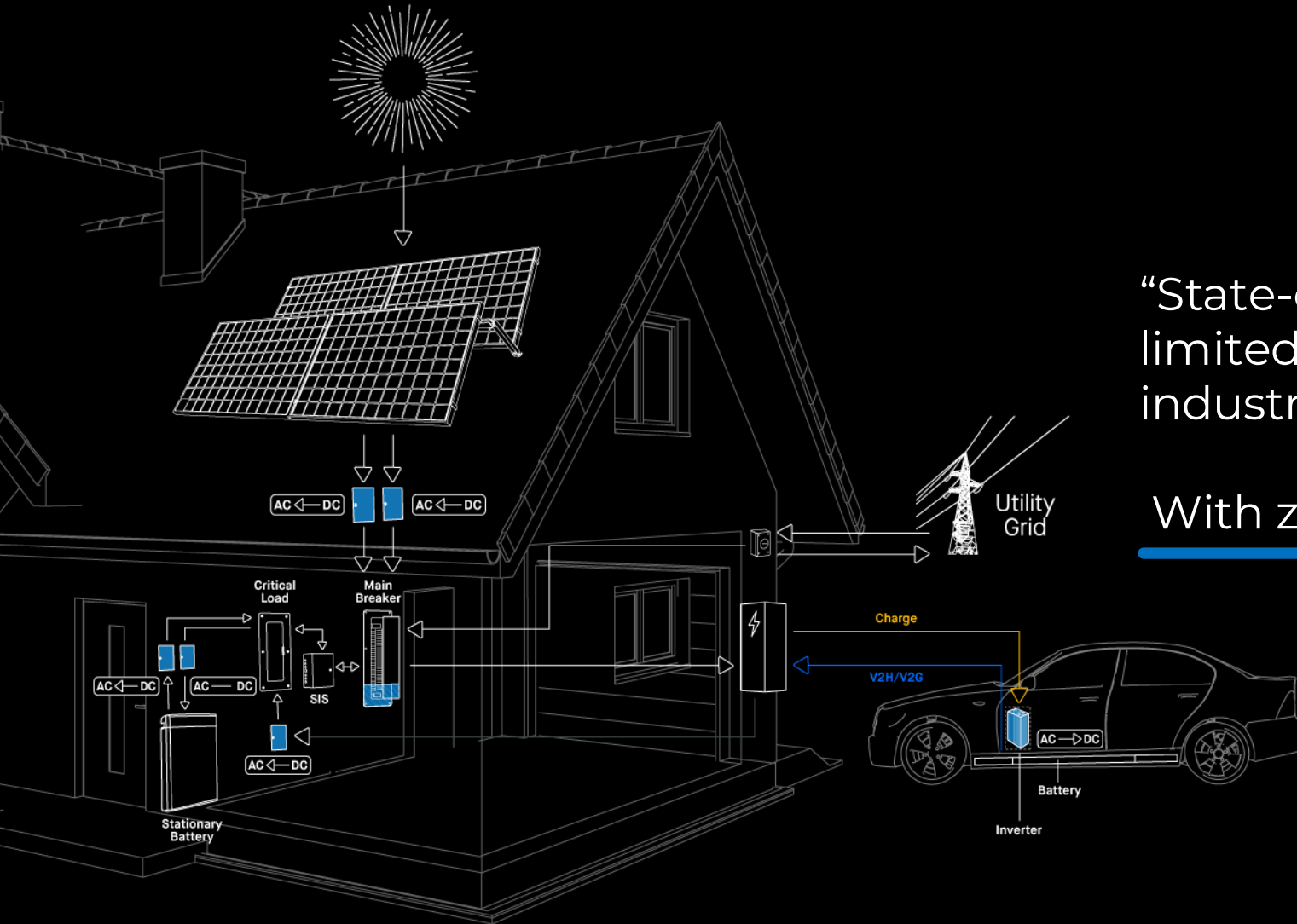
# Majority of Homes Today are Still Just Consumers of Electricity



Source: EIA



# Starting in the 1990's – Residential DERs begin to emerge

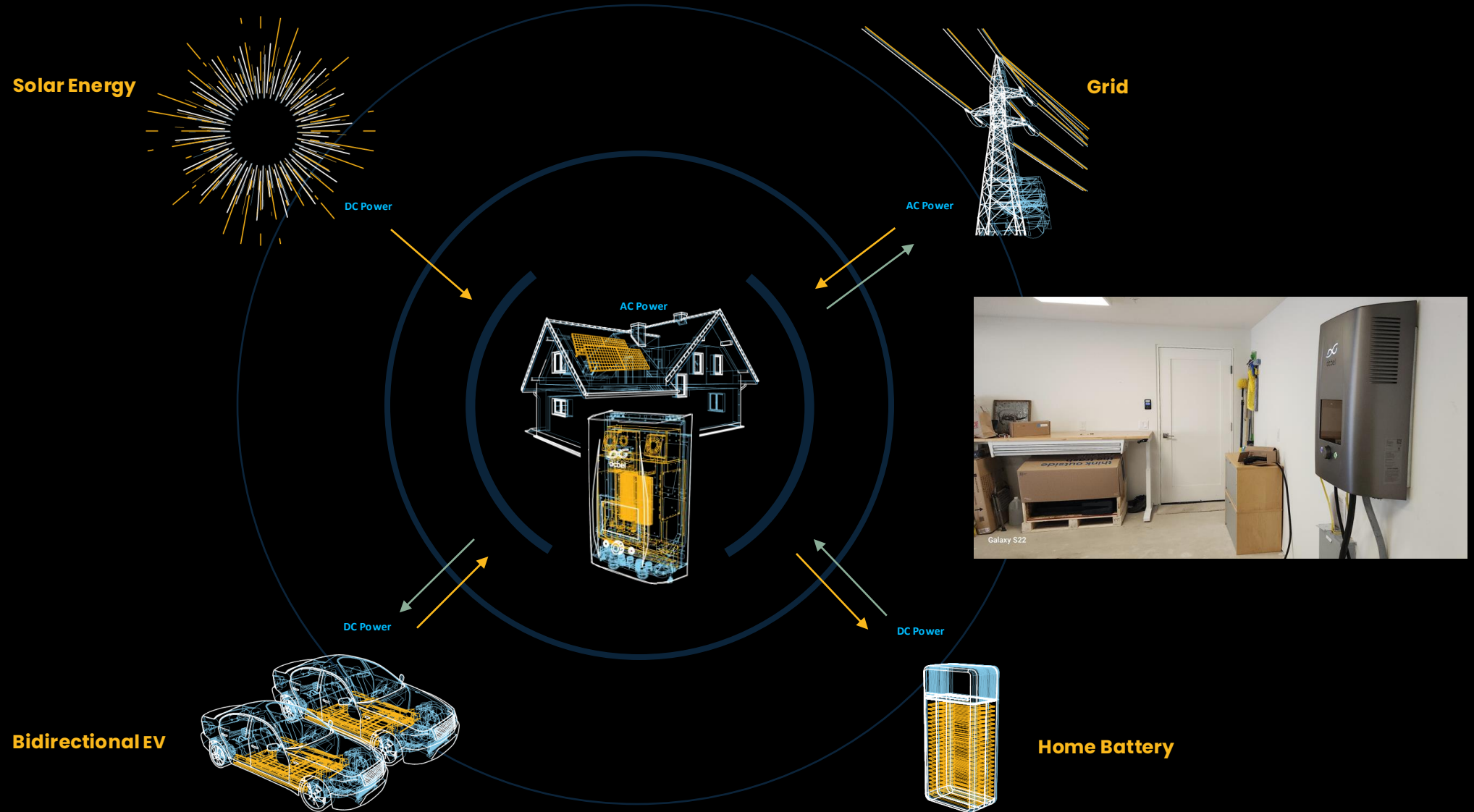


“State-of-the-art” patchwork of limited, inefficient, expensive & orphan industrial devices.

With zero intelligence.

**>25%** Energy loss and waste

# 2024 - Introduction of the Next Generation Integrated Home Energy Manager



# First-of-a-Kind, Multi-Functional, Automated Home Energy Station



## HOME ENERGY STATION



ORCHESTRATE  
**Home Energy  
Management**



Solar  
Power



Energy  
Storage



Blackout Power



Home  
Monitoring



Bidirectional  
DC & AC Charging

Forecast when to use, store or sell energy

Personalize your energy experience

Charge two cars at once

Harness the sun's renewable energy

Power your home during blackouts

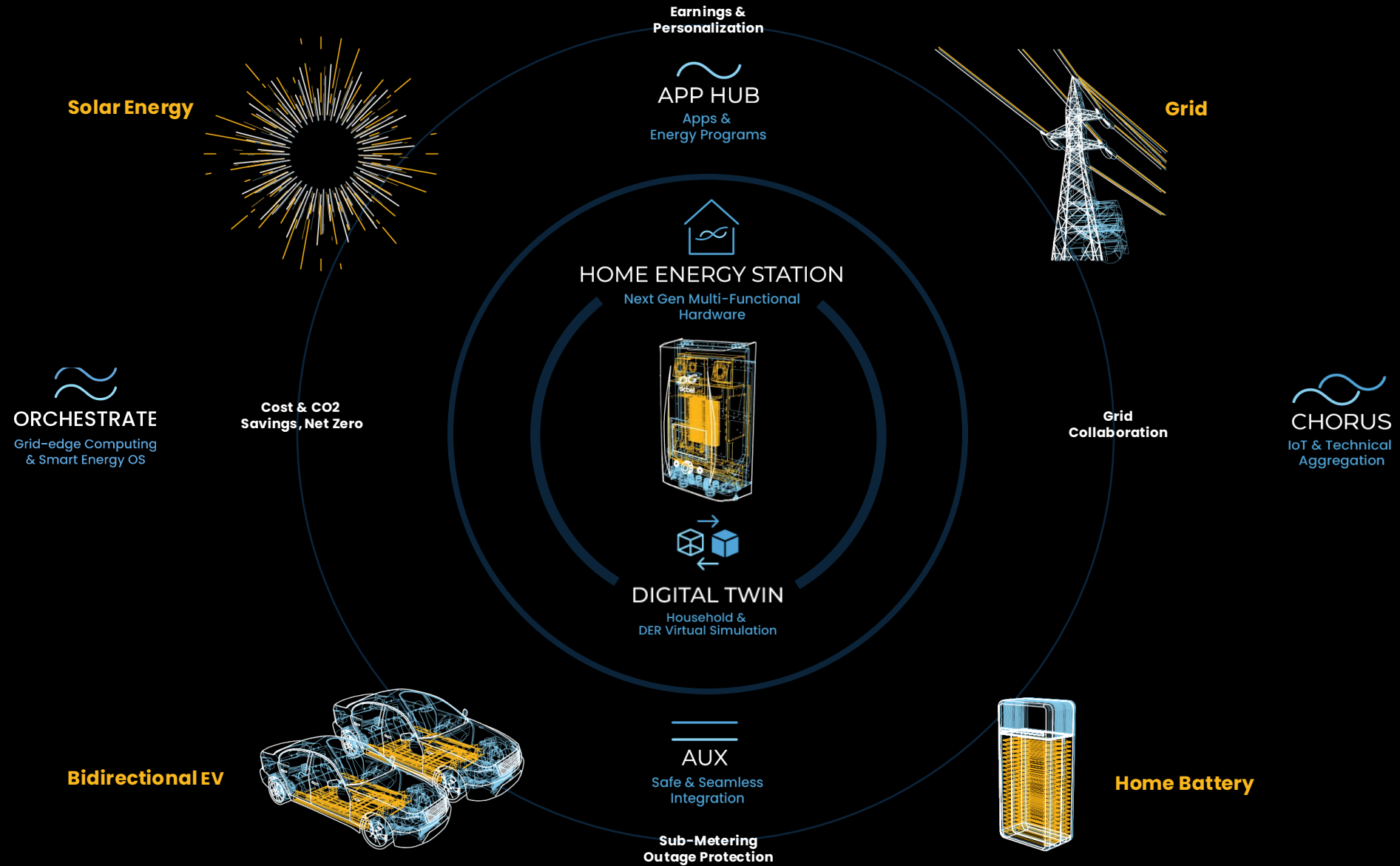
Earn money while decarbonizing the grid

Store low-cost energy for peak periods

Use your EV's energy during high demand

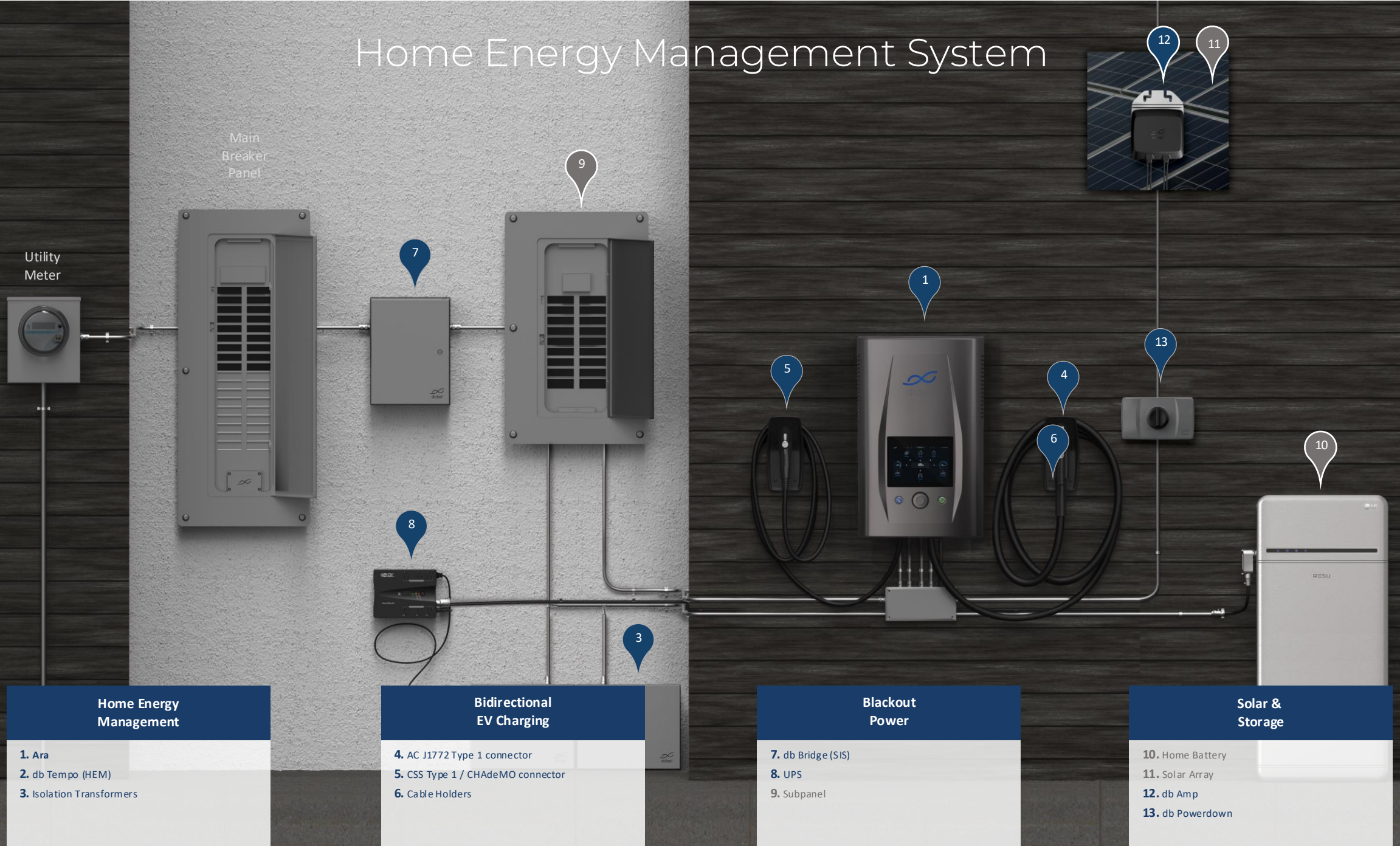
Super charge your EV more efficiently in pure DC

# New State-of-the Art Home Energy Ecosystem





# Home Energy Management System





# The “Benefits Stack”

## For the Homeowner

automated control of power expenses and revenues, greater autonomy,  
reduced carbon footprint, increased resilience in the face of extreme weather events

## For Load Serving Entities

(Utilities, Community Aggregators, VPP Operators, etc.)

the many benefits of sharply increased distribution grid digitization and operating data  
including more accurate feeder load forecasting, more data driven asset  
investment planning, A.I. generated digital twins and machine learning

## For the Communities We Live In

new pathways and more granular data essential to fairly providing affordable power  
to everyone, especially the disadvantaged, in a community or region

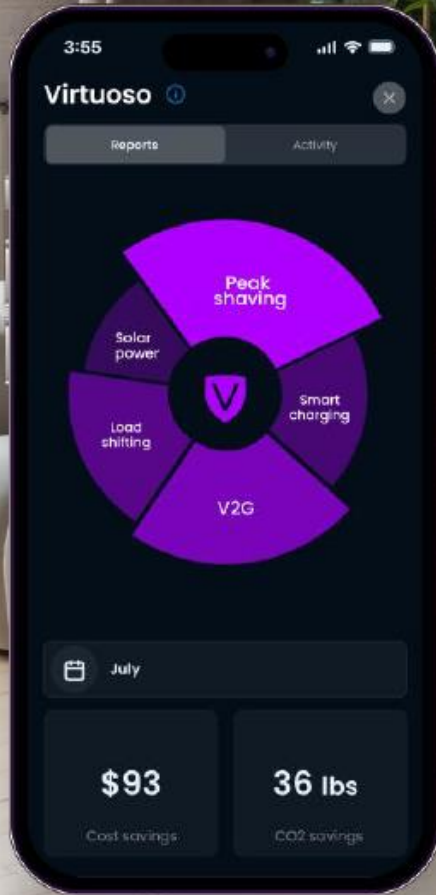
## For Our Planet

grid decarbonization, boosted use of electric mobility  
+ enabling the scale of investment and the speed of deployment  
needed to “move the needle” on climate change in a timely way

# Optimize home energy, hands free, hassle free

Learning my energy patterns to maximize savings

dcbel



Home energy forecasts from learned household habits

Personalized recommendations & energy insights

Thousands of daily household energy management decisions